



Host-to-Host Channel Banking Connectivity and Integration for Corporate Clients.

A major African Transaction Bank had a requirement to enhance host-to-host electronic channel banking services and streamline the on-boarding of new corporate clients. The bank turned to B2 due to several factors, including:

- replacement of legacy technology with GTS for ease of maintenance, functional richness and flexibility when integrating with in-house and client systems
- supporting expert consultancy for standardised end-to-end on-boarding processes and channel banking subject matter expertise
- ability to technically support the bank remotely and on-site via a local partner.

Over twenty major household-name Corporates have been on-boarded, with the bank achieving demonstrably faster and cheaper client on-boarding with lower running costs, enabling corporate client base growth across a number of African countries. The bank tells us they can now approach new business confident that their channel technology will support a wide range of customer requirements, including very high-volume payments and collections.

This project utilised the ChannelConnect module running at the bank's data centres, processing incoming payments, outgoing bank statements and other reports automatically, integrating the bank's Order Management System with the Corporates' ERP systems, via both Internet and SWIFT based messaging, with real-time on-screen monitoring of payments.